DATE: 4 AUG 2022

TO: COMO Dean McFarren

DCOS Curtis Han DCAPT Bruce Martin DCAPT Chick Cobery DCAPT Alan Stanton

CC: DISTRICT 11NR BOARD AND STAFF

Lou Sarto, ADSO-HR, Flotilla 01-04

Mary Stephens, ADSO-HR, Flotilla 01-07

FROM: Jim Losi, DSO-HR

RE: Human Resources Report - JUL 2022

HIGHLIGHTS

1. Membership Summary Monthly Reporting

i. JUL 2022 YTD Report attached - Figure 1

ii. Current D11NR Membership stands at 1,090 as of 31 JUL 2022.

iii. Over the past 10 days, I have received 11 7035s for processing. Here is the distribution:

1 member crossed the bar

4 members have requested retirement

6 members have requested disenrollment with no reason stated.

I have been able to engage with 7 members to complete an exit interview. Here are some observations:

Every member stated it was time for them to leave the Auxiliary. Here is the distribution of responses:

2 members stated it was time to retire. Both members were in their late 80s. 4 members stated that there was nothing for them to do and that having to pay dues for "Nothing to do" was unreasonable

1 member stated that the vaccine mandate violated their sensibility

- 2. Each week the DCDRs will be receiving qualified prospective new member leads from me. Please follow up on them. The number of qualified leads has been increasing regularly.
- 3. Have been investing time in boarding new members which will appear in the August numbers.

Projects

- Communication and implementation of D11 HR Plan
- · Communication and implementation of Retention Strategy
- Continued reporting and analysis of 2022 Membership Summary

Future Activities

• Virtual Call with Div SO-HR and FSO-HR members - This will be an ongoing activity scheduled on a periodic basis

Challenges

- Succession planning DSO-HR for support and coverage
- Creating the time necessary to reach District members to inspire and motivate them to recruit new members and retain existing members

Goals and Objectives

- Play a leading role in helping to implement recruitment and retention strategies.
- \bullet Help facilitate the recruiting of 100+ new members in 2022
- Elevate the HR District function in the eyes of District members to be considered world class.

Figure 1 - 31 JUL 2022 D11 NR Month End and Year End Membership Report and Summary/Analysis

NK Annual	and Monthly Membersl	ip Summary		2019 Year End # of	2020 Year End # of	2021 Year End # of	2022 M	embership l Retired or	nflows and Members Crost		July NET*	2022 B/(W)	2022 Vs. 20210 0.0096 96	
Division	Name	Flotilla Name	Flotilla	Members	Members	Members	New	Left	***The Bar	**TXFR	MEMBERS	2021	Change	Comment
1	Senior Area	Sausalito-Tiburon	113-01-02	53	51	52	1	-1	0	0	52	0	0.0096	2821 Discurdinent Rathers
		Central Marin Point Bonits	113-01-04 113-01-07	48 46	46 47	43 42	0 2	0	0	0	43 42	0	0.00% 0.00%	Palmer O. Wilkers, DOO 22 MAR 2022 2021 Discondinged Referen
		Coyote Point	113-01-07	35	34	35	2	-2 -3	0	0	32	0	-8.5796	2021 Description of College Discontinues of Sisses Developely
		Coyoz Funt	Total:	182	178	172	3	-6	0	0	169	-3	-1.7496	
2	Roaring Thirties Area	McClellan Park	113-03-01	34	28	29	-	-1	1	0	29	0	0.00%	(New members) Rasessan Fox, DOD 16 June 2822
	Sacramento Region	Gold Country	113-03-01	30	29	26	2	-3	0	2	27	1	3.85%	2821 Discondingst Politon T Holton of Consus Transfer
		Sacramento	113-03-05	43	39	36	1	-2	-1	0	34	-2	-5.5696	2021 Discurational Rathery, James Robert Savelor DOD
		Cosumne's Rover	113-03-10	17	14	13	4	0	0	-2	15	2	15.3896	(New member)/T. Hattamanik. Comman Transfer
			Total:	124	110	104	9	-6	-2	0	105	1	0.96%	
4	South Bay Area	San Jose	113-04-01	14	17	19	9	0	0	0	28	9	47.3796	Recruiting
	•	Palo Alto	113-04-03	16	16	15	0	0	0	0	15	0	0.00%	
		Redwood City	113-04-06	21	21	23	1	0	0	0	24	1	4.35%	Remarking
		Almaden	113-04-08	10	10	10		-3	0	0	- 11	1	10.00% 4.55%	Correling
		Silicon Valley	113-04-09	24	20	22	4 15	-3	0		23 101	1 12		Corniting
			Total:	85	84	89	15	-3	U	0	101	12	13.4896	
5	Suison Bay Area	Vallejo	113-05-01	37	36	40	4	-1	0	0	43	3	7.50%	(New moulest)
		Napa Napa	113-05-02	26	26	26	3	0	0	0	29	3	11.5496	Recruiting
		N Solano County Sonoma County	113-05-03 113-05-05	23 40	28 40	30 37	5	-3	0	0	35 36	-1	16.6796 -2.7096	(New seculiars)
		Sonoma County Diablo	113-05-05	40 38	40 36	24	1	-3 -11	0	0	36 14	-1 -10	-2.70% -41.67%	2021 Discontinuet Rathrocklevia BergeoRehees Ver-Meer 2022 Recenting/Brown Referencet
		Diablo	Total:	164	166	157	16	-11	0	0	157	-10	0.00%	20.22 Kernskop/Urana Kehrenesk
				104	100	107	10	-10	•	•		•		
6	Gold Coast Area	Monterey Santa Cruz	113-06-04 113-06-07	57 32	56 32	51 25	5	-1 0	0	0	55 25	4	7.8496 0.0096	(New meader)
		Capitola	113-06-07	30	29	27	- 2	-2	0	0	33	6	22,22%	(New members)
		Сарпов	Total:	119	117	103	13	-3	0	0	113	10	9.71%	(New Modest)
	That Area	Cata Tata Cian	113-07-02	22	20	20					20		C (70)	
- /	Utah Area	Salt Lake City Wasatch	113-07-02	32 20	28 17	30 18	- 2	-3	0	0	28 21	-2 3	-6.6796 16.6796	Transfer of Pierre Branier/2021 Discussion est Relieve Price securior (Secondina
		Ogden	113-07-06	26	25	17	- 1	-1	0	1	18	1	5.8896	Touris of Conclusion
		Garden City	113-07-08	18	17	23		0	0	0	24	1	4.35%	
			Total:	96	87	88	7	-4	0	0	91	3	3.41%	
2	North Coast 8 Area	Mendocino County	113-08-07	21	17	18	0	0	-1	0	17	-1	-5.5696	Chiefopher (Chris) Thomas Josef, DOD 7 J.R. 2022
ĭ	Man Coan o Airea	New Lake County	113-08-08	27	28	24	ĭ	ŏ	0	ŏ	25	i	4.1796	Remains
		Crescent City	113-08-11	29	27	30	ō	-10	-1	ō	19	-11	-36.6796	CTR: In suits Martin 5 MAY 29 20/2921 Discondinents Rolleyer
		Thirty Niners	113-08-39	36	36	21	0	-1	0	0	20	-1	-4.7696	2921 Discurdingst Pallers
			Total:	113	108	93	1	-11	-2	0	81	-12	-12.90%	1
10	San Joaquin Valley Area	Modesto	113-10-02	17	16	18	0	-2	0	0	16	-2	-12.5096	2821 Discordin est Rellever
		Stockton	113-10-03	23	21	22	0	-3	0	0	19	-3	-15.7996	2822 Discuration est
		Fresno	113-10-05	11	10	12	2	0	-1	0	13 12	1	7.69%	Harnid Beng DOD 23 MAR 2022
		Kaweah	113-10-06 Total:	17 68	16 63	13	2	-1 -6	-1	0	60	-1	-8.33% -8.33%	Atrice
						-								-
11	Sierra Area	North Lake Tahoe Reno	113-11-01 113-11-03	31 31	28 28	28 35	3	0	0	-1 -1	29 37	2	3.45% 5.41%	Transfer of R. Devid Hague Transfer of R. Devid Hague
		Keno	Total:	62	76	63	3	0	0	-1	66	3	4.55%	Transfer at R. Ownit Hages
12****	B.B. W. F.										-			_
12****	East Bay - Neptune Div	East Bay San Ramon Valley	113-12-01 113-12-91	88 48	95 48	95 44		-1	0	0	99 48	4	4.04% 8.33%	(New members)
			Total:	136	143	139	9	-1	0	0	147	8	5.44%	
			Grand Total:	1,149	1,132	1,073	77	-55	-5	0	1,090	17	1.56%	1
NOTES:														_
* 4	As of 31 JUL 2022													
	i members have transferred to o I members have Crost the Bar	ther Flotillas												
ETRICS:														
Aum 35	Number of Divisions: imber of Members Per Division:	10 109	DIINR 10 Divisions											
Avg. No	mber of Members Per Division: Number of Flotillas:	38	10 Diverons											
	amber of Members Per Flotillas:	28	38 Flotilia											
	with most number of members:	98 11	113-12-01 113-04-08											

Figure 2 - 4 AUG 2022 D11 NR Membership Report and Summary/Analysis

l INB Annual and Monthly Members		mbershin Sumn	bershin Summary		2020	2021	20221	Kambarsi	hip Inflows	and On	tflows		2023 Vs.	
		denne de de la constant		2019 Year End	Year End	Year End		Retired	Members	,	July	2022	202100.00%	
				# of	# of	# of		or	Crost		NET"	B/(W)	%	
ivision	Name	Flotilla Name	Plotilla	Members	Members	Members	New	Left	""The Bar	* - 41-5 E.D	MEMBERS	8081	Change	Comments
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	50, 80 3100	Central Marin	113-01-04	48	18	48	à	D	ő	5	48	ŏ	0.00%	RETWORK, WITHIRS, DODIES MAIN BOSE
		Petnt Sonita	_13-01-07	46	47	43	- 2	-1	0	5	43	1	2.38%	803 L Georgia Insura Apillone
		Coyote Point	115-01-09	36	54	38	- 6	-2	0	- 5	33	-2	-5.71%	Diseased Inject of Siran Basiliards
		copose rome	Total:	182	178	178	5	-4	0	à	171	-1	-0.58%	Diserrounent of Education
			10CKI:	401	710	LIA	•	-9	V	v	111		-0.00%	I
- 5	Roaring Thirdiet Area,	MaCleLon Park	113-03-01	31	88	29	2	-4	0	- 5	30	1	3.48%	(New members)
	Facramento Begion	Bold Country	113-03-03	30	29	28	- 2	- 3	D	2	27	1	3.85%	2021 Discree Import Spilevny 7 Enternan/K Covered Transf
	macrameter tage.m	Secremento	_13-04-05		89	48	-ï	-2	ő	0	89	-1	-2.78%	808) Tissen collinent Apliquer
		Cosumnes Rover	115-03-10	17	14	13	4	0	0	-2	16	8	15.58%	(New possible of T. Ho Leman P. Cavagos Transfer
		COSCULIDES NOVEC.	Total:	134	110	104	9	-6	9	0	107	3	2.68%	(1995 Bishboo) 11. Bishbook 11. Savaria Sharane
			14001:	193	110	104	-	-0		v	101	•	R.90%	J
,	Sutth's Bay Area.	Sar Jose	113-04-01	11	12	1.9	9	n	n	- 0	28	9	47.37%	Secretary
	omner pay surst.	Palo Alto	113-04-08	16	16	18	9	D	D	5	2n 15	0	0.00%	- Contract &
		Redwood City	115-04-08	21	21	23		0	0	- 0	24	1	4.35%	A
		Almaden	113-04-08	10	10	10		0	0	0	11	1	10.00%	Recruing Recruing
		Silicon Valley	113 04 00	24	20	38	4	3	ŏ	0	23	i	4.58%	Tearting
		without visitely	Total:	85	84	89	15	-3	0	0	101	12	13,48%	LOOK CLUB
			Tatal;	46	64	49	10	***	ų.	Ų	701	15	19,48%	J
	Sursun Bay Area	Valleto	_13-08-01	37	38	40	- 4	-1	D	- 9	43	3	7,50%	(New roambers):
	Suleuri bay Alas	Napa	116-05-02	26	26	20	3	-1	0	0	20	- 3	11.54%	
		N Sclane County	113 05 03	23	29	30	4	0	0	ő	34	4	13.33%	Dearcain,
			113 05 05	80 40	40	37	2	1	0	0	38	1	8.70%	(New members)
		Sonome County Etable	113-05-07	38	33	3/.	X	-3	0	0	38		-20.83%	2021 Diseased mest Kelleter
		Labattii:					14	-8	0			-6		PORE Beamfiffing
			Total:	184	166	187	14	-8	u	D	153	6	3.82%	
			1150007	57	96								10.000	I.u.
	Gok: Coast Area	Monterey	115-06-04		32	51 86	- a - n	1 4	0	0	55 25	4	7.84%	(New useraber)
		Santa Cruz	113-06-09	32			9	0		0		7	0.00%	
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			Total	119	117	103	15	-25	u	J	112	11	10.68%	l .
	'Ital: Area	Salt Lake City	116-07-02	32	28	30					27	-8	-10.00%	
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		Viszatet:				18		0		Ŷ			16.67%	(New mainber)/Recrailling
		Ogdon	113 07 06	86	25		- 0		0		17	0	0.00%	Treatifier of Places Brunier
		Garden City	113-07-08	18	17	23	0	0	0	0	23	Q	0.00%	
			Total;	96	87	88		-4	D.	D	88	Q.	0.00%	
5	North Coast & Area	Mendocino County	13-08-07	81	17	TR	0	0	0	0	16	0	0.00%	I
		Now Lake County	115-09-08	27	89	84	1	0	0	0	25	1	4.17%	Teartiin;
		Couseont City	113 05 11	9.5	27	30	0	10	1	0	19	-11	-36.67%	CTB: Acetits Martin 5 May 2020/2021 Directoliments Bul
		Thirty Ninges	113 08 39	36	38	21	0	1	0	0	20	-1	4.76%	20g1 Dipense Inters Selfeson
			Total:	113	108	83	1	-11	-1	D	B2	-11	-11.83%	1
		14-7												Tarana and Tarana
10	San Jeaquin Valley Area	Modesto	115-10-02	17	16	16	0	4	0	0	17	-1	-6.88%	SORI Diseased treat Rollover
		Stockton	113 10 03	23	21	2.5	- 0	3	0	٥	19	-8	-15.79%	2022 Disembolinent
		Fresho	113 10 05	11	10	12	2	0	1	0	13	1	7.69%	Bacold Borg DOD 88 MAR 80000
		Kawaah	113-10-06	17	16	18	a	-4	0	0	12	-1	-8.33%	SMYMOT
			Total:	58	63	69	2	-5	-1	9	61	-4	-6.56%	J .
11	Sierrs Area	North Lake Tahoe	115-11-01	7.1	28	88	9	0	0	1	8.9	1	3.45%	Transfer of R. David Eague
		Rono	113 11 03	31	29	36	5	0	0	1	37	2	6.41 %	Trial Cec of P. Do 914 Exerce
			Total:	63	76	63	3	0	0	0	86	3	4.88%	
12****	East Bay - Nejmine Lify	East Bay	13-12-01	88	95	98	4	-1	D	9	83	В	8.06%	(New members)
		San Ramon Valley	115-18-91	48	49	44	4	0	0	٥	46	4	8.33%	(New usauthers)
			Total:	136	143	139	8	-1	0	0	146	7	4.79%	I

As at 4 JUL 2022 6 members have transferred to other Flotillus 2 members have those the Bar

METRICS:		
Number of Divisions:	10	DIINK
Avg. Number of Members Per Division:	102	10 Divisions
Number of Flotillas:	38	
Awt. Number of Members Per Fletillas:	28	38 Florilles
Florids with most number of members:	98	113-12-01
Pictilia with lesst mimber of members:	1.1	118-04-08

Propared By: Jim Lost, 511NR, 080 HR