

DATE: 4 JUl 2022

TO: COMO Dean McFarren

DCOS Curtis Han
DCAPT Bruce Martin
DCAPT Chick Cobery
DCAPT Alan Stanton

CC: DISTRICT 11NR BOARD AND STAFF

Lou Sarto, ADSO-HR, Flotilla 01-04

Mary Stephens, ADSO-HR, Flotilla 01-07

FROM: Jim Losi, DSO-HR

RE: Human Resources Report - JUN 2022

#### HIGHLIGHTS

1. Membership Summary Monthly Reporting

i. JUN 2022 YTD Report attached - Figure 1

ii. Current D11NR Membership stands at 1,099 as of 4 JUL 2022.

- 2. Each week the DCDRs will be receiving qualified prospective new member leads from me. Please follow up on them. The number of qualified leads has been increasing regularly.
- 3. Have been investing a fair amount of time in boarding new members which will appear in the May numbers.

# Projects

- Communication and implementation of D11 HR Plan
- · Communication and implementation of Retention Strategy
- Continued reporting and analysis of 2022 Membership Summary

## Future Activities

• Virtual Call with Div SO-HR and FSO-HR members - This will be an ongoing activity scheduled on a periodic basis

#### Challenges

- Succession planning DSO-HR for support and coverage
- Creating the time necessary to reach District members to inspire and motivate them to recruit new members and retain existing members

## Goals and Objectives

- Play a leading role in helping to implement recruitment and retention strategies.
- Help facilitate the recruiting of 100+ new members in 2022
- Elevate the HR District function in the eyes of District members to be considered world class.

Figure 1 - 30 JUN 2022 D11 NR Month End and Year End Membership Report and Summary/Analysis

NB Am	nual and Monthly Me	mbership Sump	nary	2019 Year End	2020 Year End # of	2021 Year End	20221	Membersi Retired	hip Inflows Members Crost	sand Ou	tflows March NRT*	2022	2023 Vs. 202100.00%	
ivision	Name	Flotilla Name	Plotilla	# of Members	# 01 Members	# of Members	New	Left	'''The Bar	2 - MISSIN	MEMBERS	B/(W) 8081	% Change	Comments
V1510H	1 Serine Area	Sacadi, a Tiburan	1130102	B3	31	52	WEAL	1000	O DAR	G.	52	0	0.00%	2021 Ween's Inter-Addition
	i ser inir ktrea	Central Marin	113-01-04	48	16	45	- 0	D	0	5	48	-	0.00%	ELECTION OF WHITE HE DODGES MAD BRODE
		Point Bonita	13-01-07	46	47	42	립	-1	D	9	43	1	2.38%	9031 Gwennei Irrant Antlevon
		Coyote Point	115-01-00	36	54	as	0	-22	0	٥	33	-2	-5.71%	Disensediment of Shann Baruhardt
			Total:	182	178	178	5	-4	0	0	171	-1	-0.58%	l .
	5 Boaring Thirtiet Area,	MaGlellan Park	113-03-01	31	88	29	3	-1	0	- O	30	1	3.48%	(4 gu members)
	Hacramento Begion	Bold Country	1.13-03-05	30	89	28	- L	-88	D	2	26	a	0.00%	2021 Uldenin Imara Spillevery Clinisenan/K. Szavane Trans
		Secremento	_13-04-05	<del>4</del> 5	39	48	9	-1	0	0	89	-1	-2.78%	8081 Disental ment Apfloyer
		Cosumnes Rover	115-03-10	17	14	13	4	0	0	-22	19	2	15.58%	(New moundsorper, Hollaman, P. Gavazos Francisco
			Total:	134	110	104	7	-6	0	0	106	2	1.92%	
	Sutth's Bay Area.	Ray Jose	118-04-01	11	10	19	9	D	D	0	28	9	47.37%	Secretary
		Palo Alto	113-04-08	16	16	18	- 0	D	D	9	19	0	0.00%	
		Redwood City	115-04-08	81	21	93	1	0	0	0	24	1	4.35%	(Neurona)
		Almaden	115-04-08	10	10	10	1	0	- 0	0	11	1	10.00%	Secretain,
		Silicon Valley	113 04 09	24	20	38	4	- 8	0	٥	23	1	4.55%	hearthing
			Tatal;	85	84	89	15	-3	0	0	101	12	13,48%	]
	S Suisun Bay Area	Vallejo	_13-08-01	37	38	40	4	-1	D	9	43	3	7.50%	(New members);
		Napa	116-05-02	26	26	32.	3	0	0	٥	20	2	11.54%	Neoro in
		N Scland County	113 05 03	23	29	30	4	0	- 0	0	34	4	13.33%	(Hew members)
		Sonome County	113 05 05	40	40	37	Я	1	0	0	38	1	8.70%	2021 Disensulment Sollower
		Etable	113-05-07	38	38	3/.	1	-3	0	0	19	-6	-20.83%	2092: Pasmitting
			Total:	184	166	167	14	-8	D	D	183	6	3.82%	
,	6 Gok: Coast Area	Monterey	113-06-04	57	99	51	a	-41	0	٥	59	4	7.84%	(New unsuber)
		Santa Cruz	113-06-07	32	32	35	0	0	0	0	20	o	0.00%	
		Capitola	113 06 10	30	29	27	8	J.	0	0	34	7	28,93%	(New members)
			Total:	119	117	103	13	-2	۵	ð	114	11	10.68%	
	7 Iftah Area	Balt Lake City	116-07-08	32	28	30	1	-8	0	-1	27	-8	-10.00%	Transfero, Pierre Brumery 303 i Dizenrali nem Rolla ser
		Wazatel:	113-07-03	80	17	18	3	0	0	0	81	3	16.67%	(New member)/Recruiting
		Ogden	113 07 66	86	25	1"	0	1	0	1	17	o	0.00%	Treatifier of Pietre Brunier
		Garden City	113-07-08	18	17	23	0	0	0	0	23	o.	0.00%	
			Total;	96	87	88	4	-4	ņ	D	88	o	0.00%	
t	North Coast & Area	Mendocino County	13-08-07	81	17	1.6	0	0	0	0	16	٥	0.00%	
		New Lake County	113-08-08	27	88	84	1	0	0	0	85	1	4.17%	Teorri ing
		Councent City	113 08 11	89	27	30	0	10	1	0	19	-3.3	-36.67%	OTB: Josephy Searthy 5 May 2020/2021 Directoliments Br.
		Thirty Yinges	113 08 39	36	38	21	0	1	0	0	20	-1	-4.76%	2021 Openin InterA Selferor
			Total:	113	108	83	1	-11	-1	D	BZ	-11	-11.83%	
1;	San Jeaquin Valley Area	Modesto	115-10-02	17	16	18	0	41	0	0	17	-1	-6.88%	9021 Diseasoftmant Rollover
		Stockton	113 10 03	23	21	2.2	0	3	0	0	19	-8	-15.79%	2022 Disemblinant
		Freedo	113 10 05	11	10	12	3	0	1	0	13	1	7.69%	Bacold Borg DOD SA NABLEGES
		Kawaah	113-10-06	17	16	1.5	a	-4	0	Ð	12	-1	8.53%	SMYMOS
	-		Total:	58	63	69	2	-5	-1	9	61	-4	-6.56%	
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13	l Sierrs Area	North Lake Tahoe	115-11-01	71	28	88	0	0	0	1	2.9	1	3.45%	Fransler of E. David Eaglie
		Reno	113 11 63	31	ନ୍ଧ	36	а	0	0	1	38	1	8.78%	Triancied of R. Destil Easy as
	·		Total:	62	76	63	2	0	0	0	6.5	2	3.08%	
12***	East Bay - Neptime Life	East Bay	13-12-01	88	85	98	4	-1	D	5	83	В	8.06%	(New reambour)
		San Ramon Valley	115-18-91	48	49	44	4	0	0	٥	46	4	8.33%	(New mandrew)
			Total:	136	143	139	8	-1	0	٥	146	7	4.79%	
			Grand Total;	1,149	1,132	1.073	49	-43	- 2	a	1,097	24	2.19%	

\*\*\* As of 50 JUNE BOSB\*\*

\*\*\* Remarkers have transferred to other Flotillus\*

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\*\*\*\* METALOS:

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Avg. Klumber of Members Per Drunces\*

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Avg. Humber of Members Per Distances\*

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Propared By: Jim Losi, 511MR, DSC HR

Figure 2 - 4 JUL 2022 D11 NR Month End and Year End Membership Report and Summary/Analysis

B Annı	al and Monthly Me	mbership Summary		2019	2020	2021	2022 Membership Inflows and Outflows						2023 Vs.	
	•	_		Year End	Year End	Year End		Retired	Members	July		2022	202100.00%	
				# of	# of	# of		or	Crost		NET	B/(W)	%	
sion	Name	Flotilla Name	Plotilla	Members	Members	Members	New	Left	" "The Bar	TEFR	MEMBERS	8081	Change	Comments
1	Serini Area	Basselli, p Tilgoron	113 01 02	63	51	52	1	1	0	0	52	0	0.00%	2021 Means InterAsoftemp
		Central Marm	113-01-04	48	18	48	- 0	D	Ď	- 5	48	- i	0.00%	Patricinio, William R. (200) 2.5 MAR 8082
		Point Sonita	_13-01-07	46	47	432	a	-1	0	- 5	43	1	2.38%	\$231 George Treats Apliance
		Coyote Point	115-01-09	36	54	35	0	- 42	5	0	33	-2	-5,71%	Dispersed ment of Shain Barathards
		00,000 10210	Total:	182	178	172	8	-4	o o	å	171	-1	-0.58%	January Charles of Edward
			2000	204	217	*.**	•	- 1	•	•		-	0.00%	
	Roaring Thirtie: Area	MaDistan Park	113-03-01	31	38	29	- 3	-1	0	- 5	30	1	3.48%	(A py members)
	Sacramento Bagion	Bold Country	113-03-03	30	29	28	- 4	-3	n n	- 2	27	- 1	3.85%	2021 Disease Inters Antievniy'' Enternan/K Cayyana Tea
	The state of the s	Secremento	_13-04-05	4b	39	48		-2	Ö	- 0	89	-1	-2,78%	8081 Divental ment Apliques
		Cosumnes Rover	113-03-10	17	14	13	4	ő	6	- 42	16	8	15.58%	(New positive)/T. He Lamac/P. Gavacos Transfer
		040011111111111111111111111111111111111	Total:	134	110	104	9	-6	a	a	107	3	2,53%	
			***************************************						•	•			M14072	
/	Sutth's Bay Area.	Sar Jose	113-04-01	11	12	1.9	9	D	n	- 5	28	9	47.37%	Scorniturg
		Palo Alto	113-04-08	16	16	18	a	D	D	5	15		0.00%	· ·
		Redwood City	115-04-08	81	21	93	1	0	0	ō	84	1	4.36%	Decruing
		Almadan	113-04-GE	10	10	10	<del>-i-</del>	- O	0	ō	11	î	10.00%	learting.
		Silicon Valley	113 04 00	24	20	35	4	- 3	ò	0	23	i	4.55%	hearthing
			Total:	88	84	89	18	-3	0	0	101	12	13,48%	
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- 5	Suisun Bay Ares	Valleto	_13-05-01	37	38	40	4	-1	D	- 5	43	3	7,50%	(New members):
		Napa	116-05-02	26	26	38	- 3	0	- 0	0	20	- 1	11.54%	Decreasing
		N Scland County	113 05 03	23	89	30	4	i õ	ő	ő	34	4	15.33%	(New papers)
		Sonoma County	113 08 08	40	40	37	â	ĭ	ŏ	Ö	38	î	8,70%	2021 Disamontment Solleren
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		Viszatet:	113-07-03	80	17	18	3	ő	- 6	0	81	3	16.67%	New manber / Recruiting
		Ortlon	113 07 06	86	25	17	0	1	0	1	17	0	0.00%	Transfer of Flatse Brunier
		Garden City	113-07-08	16	17	23	- 0	0	0	0	23	Q	0.00%	
			Total;	96	87	88	4	-4	0	D	88	Q	0.00%	
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		New Lake County	115-08-08	27	29	84	1	0	- 0	0	85	1	4.17%	Deurolius
		Courseont City	113 08 11	8.9	27	30	0	10	1	0	19	-3.3	-36.67%	CTB: Coants, Martin 5 May 2020/2021 Directoliments I
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10	San Joaquin Valley Arca.	Moderto	115-10-02	17	16	18	0	-1	0	0	17	-1	-6.88%	3021 Dicencellment Rollever
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		Kawaah	113-10-06	17	18	1.8	a	-1	0	Ð	12	-1	-8.33%	SETMENT
			Total:	58	63	69	2	-5	-1	9	61	-4	-6.56%	
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11	Sierrs Area	North Lake Tahoe	113-11-01	7.1	28	88	0	0	0	1	2.9	1	3.45%	Fransier of R. David Eague
		Rono	113 11 03	31	29	36	5	0	0	1	37	2	6.41%	Trisal effect of F. De vid Excepts
			Total:	62	76	63	3	0	0	0	66	3	4.85%	
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Propured By : Jim Losi, 51 1MB, DSC HE